



Monday July 30th, 2018

**Price Increase / CBSA Notices**

To Whom It May Concern,

Please be aware of the recently announced manufacturer increases outlined below, as well as an important and immediate change relating to the "Normal Value" calculations from the CBSA. For your convenience I have included a copy of the manufacturer announcements as another point of reference.

**OWENS CORNING**

- All Batts and Rolls **October 1<sup>st</sup>, 2018 8%**
- All Blowing Wool **October 1<sup>st</sup>, 2018 10%**

**CGC – BC & Alberta**

- 48" Firecode Panels / Interior Ceiling Board / Mold Tough Panels **August 1<sup>st</sup>, 2018 5%**

**CGC – All Provinces**

- 54" Panels (Previously Announced & Revised) **September 1<sup>st</sup>, 2018 20%**

**Duraflo**

- Vents & Accessories **August 15<sup>th</sup>, 2018 3% -6%**

**Acoustics**

- Specialty Ceilings **September 1<sup>st</sup>, 2018 10%**

**Grabber**

- Fasteners **September 1<sup>st</sup>, 2018 5%**
- Bits **September 1<sup>st</sup>, 2018 5%**
- Adhesive **September 1<sup>st</sup>, 2018 10%**
- CB Clips **September 1<sup>st</sup>, 2018 5%**
- No Coat **September 1<sup>st</sup>, 2018 5%**

**Kaycan**

- Aluminum Surcharge for August remains the same as July at **15%**

**As it relates to the above CGC announcement and the continued impact the CBSA calculations & potential tariffs (54") have on market pricing, rest assured, we at WSB Titan are looking at all options to try and minimize the impact of these changes downstream to our valued customers. If you have questions please do not hesitate to reach out to myself or any member of our team.**

Sincerely,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.  
Vice President of Sales

*Servicing the West for over 40yrs...*