May 4th, 2017

TO: OUR VALUED CUSTOMERS – WESTERN CANADA

Please be advised that CGC Inc. has **deferred** the list price increase on the following products until **June 1st, 2017.** In addition there is a change on the percentage that will be applied in the British Columbia market.

- **Gypsum Board – All Western Regions (Except BC)..... 6%**

  Exceptions:
  - 54" Panels – All Western Regions..... 20%

  - Gypsum Board – British Columbia..... 8%
  - Gypsum Board – BC Zone 4..... 11%
  - 54" Panels – BC Zone 4..... 23%

  *Please note that BC Zone 4 list prices will match BC Zone 1 list prices

All orders shipped on or after this date will be invoiced at the increased price. Please note that in order to ensure supply to our customers; CGC may regulate volumes for your business prior to the increase date based on historical volumes purchased from CGC.

Also as a reminder **CGC will be enforcing the zone pricing** for all customers in the Western Canada market as indicated in our price pages. This has also been **deferred until June 1st, 2017,** Please refer to the definition of zones on page 6 of our panels price lists for further information. Any previous commitments on zone deviations will be cancelled and your CGC sales representative will be in contact to discuss this further.

Thank you for your continued support of CGC products.

Don Brandt
Vice President, Sales and General Manager