

Date: January 4th, 2017

## **WSB TITAN**

## **ATT:**Purchasing Department

Dear valued customer,

We have seen a worldwide increase of raw material costs in the past several months with no signs of slowing down. We have held back on passing on these costs through continued process improvements but can no longer do so.

Thus, effective March 6<sup>th</sup>, 2017, we will be implementing a price increase on the following product categories:

-	Vinyl Siding, Soffit and Accessories	8%
-	Shakes, Shutters, Mounts & Vents	8%
-	Siding Accessories related products	8%

(Insulation, spray paint, sealants, tools ... )

Orders received on or after March 6<sup>th</sup>, 2017 will be subject to our new pricing. Orders received through March 3<sup>rd</sup>, 2017 with firm specification and shipped through March 10<sup>th</sup>, 2017 will be fulfilled at the current pricing.

We would like to take this opportunity to express our appreciation for your continuing support and we look forward to servicing your building product requirements in the future.

Sincerely,

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Wade O'Reilly Vice President Retail Sales