



September 1, 2018

Re: 2018 Price increase

Dear Valued Customer,

Due to the dramatic rising costs of raw materials, we will be implementing a price increase on all our products. The increase will be 5% to 9% depending on the specific product.

The price increase will take effect with shipments after November 1st, 2018. We will send out new price lists in the next 10 days. Also, please be aware that there has been tightening supplies of key raw materials, and this may result in longer lead times on specific products.

Be assured we remain committed to providing quality goods and the dependable service you have come to expect from our organization. On behalf of all the Gardner-Gibson employees, we appreciate your business and look forward to continuing to serve you.

Thank you,

Tripp Hyer

Tripp Hyer
SVP Sales & Marketing
Retail, Paint and Consumer Products Division

Scott Campbell

Scott Campbell
Director of Sales
Gardner-Gibson (GH International) Canada