



Friday, April 1st 2016

Price Increase Notice

Dear Valued Partner,

Please note the recently announced manufacture increase on Trim-Tex products as well as Steel. For your convenience I have included a copy of the manufacturer letters as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Steel:

- **Steel related products** **May 1st** **8% - 12%**

Trim-Tex:

- **Vinyl related trims and beads** **May 1st** **10% -18%**

Please continue to communicate and work with our staff on long-term pricing projections.

As outlined in previous communications there is tremendous cost pressures as it relates to the Canadian dollar (duty/exchange) on products produced or required in the manufacturing processes which are being passed through the channel.

On behalf of Shoemaker Drywall Supplies I would like to reassure our clients that we are committed to your business and the local landscape. We will continue to monitor and communicate with our manufacture partners as we move forward and update you on further changes related to costs.

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales
Shoemaker Drywall Supplies