



October 26, 2016

To: Our Valued Customers

Subject: Price Increase – January 2017 Bailey Metal Products

North American markets have seen unprecedented raw material price increases throughout 2016 and domestic raw material costs continue to rise. This price volatility is the result of duties placed on corrosion resistant steel imports, a weak Canadian Dollar and increased North American demand that has tightened supply.

Bailey Metal Products is committed to providing a reliable and uninterrupted supply to meet your needs.

**Prices of all products in all regions will be increased 8-10% effective January 2nd, 2017.**

Please contact your local Bailey representative with any questions regarding current project quotes or if we can be of service in any way.

We appreciate your business and thank you for your support.

Sincerely,



Derick Vinthers  
Director of Sales

CC: Ken Meinert  
CC: Angelo Sarracini