



Tuesday, January 2, 2018

**Price Increase Notice**

To Whom It May Concern,

Please be aware of the recently announced manufacture increases on Drywall, Rockwool, Fasteners, and Sheathing Tape. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

**Gypsum Panels:**

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|-------------------------------------|---------------------------------|-----|
| • 54" Sheetrock Gypsum Panels       | February 1 <sup>st</sup> , 2018 | 15% |
| • 5/16" Sheetrock Gypsum Base Board | February 1 <sup>st</sup> , 2018 | 10% |
| • All other Sheetrock Gypsum Panels | February 1 <sup>st</sup> , 2018 | 7%  |
| • Cement Board and Accessories      | February 1 <sup>st</sup> , 2018 | 10% |
| • Fiberock Panels                   | February 1 <sup>st</sup> , 2018 | 10% |
| • Fiberock Underlayment             | February 1 <sup>st</sup> , 2018 | 10% |

**Glass Mat Panels:**

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|-------------------------------|---------------------------------|-----|
| • Glass Mat Sheathing Panels  | February 1 <sup>st</sup> , 2018 | 6%  |
| • Glass Mat Mold Tough Panels | February 1 <sup>st</sup> , 2018 | 6%  |
| • Glass Mat Tile Backerboard  | February 1 <sup>st</sup> , 2018 | 10% |
| • Glass Mat Liner Panels      | February 1 <sup>st</sup> , 2018 | 10% |

**Rockwool (formally Roxul):**

- |       |                              |    |
|-------|------------------------------|----|
| • AFB | March 1 <sup>st</sup> , 2018 | 6% |
|-------|------------------------------|----|

**Fasteners:**

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|-----------------|------------------------------|-----------|
| • Fasteners     | April 1 <sup>st</sup> , 2018 | 4% - 5%   |
| • Drywall Nails | April 1 <sup>st</sup> , 2018 | 25% - 30% |
| • Accessories   | April 1 <sup>st</sup> , 2018 | 4% - 5%   |
| • Adhesive      | April 1 <sup>st</sup> , 2018 | 4% - 5%   |
| • Fire Caulk    | April 1 <sup>st</sup> , 2018 | 2% - 3%   |
| • No Coat       | April 1 <sup>st</sup> , 2018 | 4% - 5%   |

**3M Canada:**

- |                  |                                 |     |
|------------------|---------------------------------|-----|
| • Sheathing Tape | February 1 <sup>st</sup> , 2018 | 35% |
|------------------|---------------------------------|-----|



**Previously Announced:**

• Firespan, RainBarrier, VersaBoard, TopStop and Safing	January 2 <sup>nd</sup> , 2018	3%
• Fry Reglet	January 2 <sup>nd</sup> , 2018	6%
• Decorative Moldings & Steps	February 1 <sup>st</sup> , 2018	10%
• Joint Treatment & Texture	February 1 <sup>st</sup> , 2018	6%
• Setting Compounds	February 1 <sup>st</sup> , 2018	6%
• Paint Products	February 1 <sup>st</sup> , 2018	6%
• Drywall Tapes & Accessories	February 1 <sup>st</sup> , 2018	6%
• Plaster Systems	February 1 <sup>st</sup> , 2018	6%
• Paper Faced Beads & Trims	February 1 <sup>st</sup> , 2018	6%
• Strait-Flex Tapes & Trims	February 1 <sup>st</sup> , 2018	6%
• Fiber Glass Batts	February 1 <sup>st</sup> , 2018	8%
• Manufactured Housing Products	February 1 <sup>st</sup> , 2018	8%
• Rolled Basement Blanket	February 1 <sup>st</sup> , 2018	8%
• Virgin & Regrind Loosefill	February 1 <sup>st</sup> , 2018	12%
• JM Spider Plus	February 1 <sup>st</sup> , 2018	12%

Note: Fiber Glass Insulation will remain in tight supply for the foreseeable future as demand exceeds capacity. Some contributing factors include plant retooling, a recent plant fire, as well as a high demand in the United States. We are in constant communication with the manufacturers and are committed to working through these challenges.

It's important to note that the steel manufacturers anticipate upward pressure on price to remain prevalent throughout 2018. Based on the likelihood of additional increases please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal line extending to the right.

Greg Holunga, C.I.M.  
Vice President of Sales