



Friday December 1st, 2017

Price Increase Notice

To Whom It May Concern,

Please be aware of the recently announced manufacture increases on Thermafiber, Fry Reglet, Drywall Panels, Finishing Products, and Fiber Glass Insulation. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Thermafiber Commercial Products:

- Firespan, RainBarrier, VersaBoard, TopStop and Safing January 2nd, 2018 3%

Frey Reglet:

- Fry Reglet Drywall, Plaster, & Fiber Cement Panel Aluminum Profiles January 2nd, 2018 6%

Drywall Products:

- 54" Gypsum Panels February 1st, 2018 15%
- Cement Board & Accessories February 1st, 2018 10%
- Fiberock Panels February 1st, 2018 10%
- Fiberock Underlayment February 1st, 2018 10%
- Glass Mat Sheathing Panels February 1st, 2018 6%
- Glass Mat Mold Tough Panels February 1st, 2018 6%
- Glass Mat Tile Backerboard February 1st, 2018 10%
- Glass Mat Liner Panel February 1st, 2018 10%
- Decorative Moldings & Steps February 1st, 2018 10%

Finishing Products:

- Joint Treatment & Texture February 1st, 2018 6%
- Setting Compounds February 1st, 2018 6%
- Paint Products February 1st, 2018 6%
- Drywall Tapes & Accessories February 1st, 2018 6%
- Plaster Systems February 1st, 2018 6%
- Paper Faced Beads & Trims February 1st, 2018 6%
- Strait-Flex Tapes & Trims February 1st, 2018 6%

Fiber Glass Insulation:

- Fiber Glass Batts February 1st, 2018 8%
- Manufactured Housing Products February 1st, 2018 8%
- Rolled Basement Blanket February 1st, 2018 8%
- Virgin & Re grind Loosefill February 1st, 2018 12%
- JM Spider Plus February 1st, 2018 12%

Servicing the West for over 40yrs...



Previously Announced:

- | | | |
|---|---------------------------------|-----|
| • Steel & Related Products | January 2 nd , 2018 | 10% |
| • Cavityrock, Curtianrock, Rockboard, Safe, Roxul Plus MB | January 2 nd , 2018 | 3% |
| • DONN Suspension Systems | December 1 st , 2017 | 5% |
| • Specialty Ceilings
(Celebration, Compasso, Curvatura, Geometrix, Panz, and Paraline) | December 1 st , 2017 | 5% |

Note: Fiber Glass Insulation will remain in tight supply for the foreseeable future as demand exceeds capacity. Some contributing factors include plant retooling, a recent plant fire, as well as a high demand in the United States. We are in constant communication with the manufactures and are committed to working through these challenges.

It's important to note that the steel manufacturers anticipate upward pressure on price to remain prevalent throughout 2018. Based on the likelihood of additional increases please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales