

Date: October 12, 2021

WSB Titan Inc. 50 Royal Group Cresent, Unit 2 Vaughan, ON, L4H 1X9, CA

Attention: Mr. Steve Conroy

Dear Mr. Conroy,

This year continues to be a challenge for everyone. The demand for all building materials, including aluminum, continues to be very strong and supplies are very tight. Coupled with this are unprecedented price increases, which we have delayed as long as we can but can no longer. We have offset these costs as much as possible, but must pass the increase on to the market.

Thus, effective November 12, 2021, we will be implementing increases on the following product categories:

-	Aluminum Siding, Soffit and Accessories	8%
-	Trim coil, Gutter coil	8%
-	Aluminum Rain Carrying systems	8%
-	Aluminum shutters	8%
-	Steel/Galvanized flashing, trims & fasteners,	15%
-	Metal fasteners & screws	18%
-	Stainless steel & Galvanized nails	18%

Orders received on or after November 12, 2021 will be subject to the new pricing. Due to the demand for aluminum and steel products, we will be limiting all orders to previous years' historical amounts. Orders received through November 11, 2021 with firm specification and shipped through November 18, 2021 will be fulfilled at the current pricing. Any orders not shipped prior to November 18 regardless of when ordered will be subject to the November 12 increase. Please take into account that the weeks prior to the increase are very busy shipping times, so please place your orders as soon as possible.

We would like to take this opportunity to express our appreciation for your continued support and we look forward to serving your building products requirements in the future.

Sincerely,

Wade O'Reilly

Vice President Retail Sales

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3075, Route Trans Canadienne, Pointe-Claire, Québec, H9R 1B4

Tel: 514-694-5855 Fax: 514-694-4423



Date: November 2, 2021

WSB Titan Inc. 50 Royal Group Cresent, Unit 2 Vaughan, ON, L4H 1X9, CA

Attention: Mr. Steve Conroy

Dear Mr. Conroy,

In the past several months, we have experienced continuous price increases on our third party products. Unfortunately, we can no longer continue to absorb these material cost increases.

Thus, Effective December 2, 2021, we will be increasing the following products:

Vents/Blocks	14%
Specialty Board and Batten Shutters	14%
Shutters and Shutters Components	
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Foundry Shake and related products	14%
Versetta Stone	11%

Tapco Tools & Brakes

Orders received on or after December 2, 2021 will be subject to the new pricing. Any orders not shipped by December 2 regardless of when ordered will be subject to the increase.

14%

We would like to take this opportunity to express our appreciation for your continuing support and we look forward to servicing your building product requirements in the future.

Sincerely,

Wade O'Reilly

Vice President Retail Sales

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