

KAYCAN

Date: March 22, 2021

WSB Titan Inc.
50 Royal Group Crescent, Unit 2
Vaughan, ON, L4H 1X9, CA

Attention: Mr. Steve Conroy

Dear Mr. Conroy,

This year continues to be a challenge for everyone. The demand for all building materials, including aluminum, chemicals and packaging continues to be very strong and supplies are very tight. Coupled with this are unprecedented price increases, which we have delayed as long as we can but can no longer. We have offset these costs as much as possible, but must pass the increase on to the market. In addition to raw materials-- transportation, labor, and packaging have been steadily increasing.

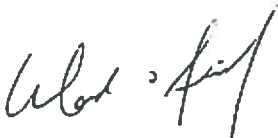
Thus, effective April 26, 2021, we will be implementing an 8% increase on all Kaycan Aluminum products as follows:

- Aluminum Siding, Soffit and Accessories 8%
- Trim coil, Gutter coil 8%
- Aluminum Rain Carrying systems 8%
- Metal/Galvanized flashing, trims & fasteners 8%
- Aluminum shutters 8%
- Stainless steel & Galvanized nails 8%

Orders received on or after April 23, 2021 will be subject to the new pricing. Due to the demand for aluminum and steel products, we will be limiting all orders to previous years' historical amounts. Orders received through April 23, 2021 with firm specification and shipped through April 30, 2021 will be fulfilled at the current pricing. Please take into account that the weeks prior to the increase are very busy shipping times, so please place your orders as soon as possible.

We would like to take this opportunity to express our appreciation for your continued support and we look forward to serving your building products requirements in the future.

Sincerely,



Wade O'Reilly
Vice President - Sales

3075, Route Trans Canadienne, Pointe-Claire, Québec, H9R 1B4

Tel: 514-694-5855

Fax: 514-694-4423



Date: February 11, 2021

WSB Titan Inc.
50 Royal Group Crescent, Unit 2
Vaughan, ON, L4H 1X9, CA

Attention: Mr. Steve Conroy

Dear Mr. Conroy,

Over the past several months, PVC resin and related raw materials continue to increase with no signs of slowing down. These are unprecedented price increases in raw materials and tightness of supply. We have held back on passing on these costs through continued process improvements but can no longer do so.

Thus, effective April 12, 2021, we will be implementing a price increase on the following product categories:

- Vinyl - including Siding, I-SPAN, Soffit and Accessories 7%
- Perfection Shakes and Shingles 8%
- Plastmo Gutter line 7%

Orders received on or after April 12, 2021 will be subject to the new pricing. Orders received through April 9, 2021 with firm specification and shipped through April 16, 2021 will be fulfilled at the current pricing.

We would like to take this opportunity to express our appreciation for your continuing support and we look forward to servicing your building product requirements in the future.

Sincerely,

Wade O'Reilly
Vice President Retail Sales

3075, Route Trans Canadienne, Pointe-Claire, Québec, H9R 1B4
Tel: 514-694-5855 Fax: 514-694-4423



Date: March 10, 2021

WSB Titan Inc.
50 Royal Group Crescent, Unit 2
Vaughan, ON, L4H 1X9, CA

Attention: Mr. Steve Conroy

Dear Mr. Conroy,

All of the major suppliers of styrene beads for North America have announced another price increase for the raw material used in the production of expanded polystyrene material. Due to recent events in the U.S. Gulf Coast region, there are considerable supply constraints surrounding styrene monomer. Several large suppliers are currently down and under force majeure and this is directly impacting productivity. Due to these constraints, EPS could be allocated, as supply is available.

As a result of these increases, we will be implementing a 12% increase on all of the following Styrofold products effective April 12, 2021:

- Styrofold 3/4" (064100) & Styrofold 1" (064300)
- Styrofold 3/8" (063000)
- Isolo Backer Board (065800A)
- Kaywall Ocean Park Ultra Bevel (067100)
- Kaywall Ocean Park Cove (067200)
- Kaywall Ocean Park Corners (067500)

Orders received on or after April 12, 2021 will be subject to the new pricing. Orders received by April 9, 2021 with firm specification and shipped through April 16, 2021 will be fulfilled at the current pricing.

We would like to take this opportunity to express our appreciation for your continuing support and we look forward to servicing your building product requirements in the future.

Sincerely,

Vice President Retail Sales

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