



Date: January 8, 2018

WSB Titan
Attention: Mr. Bob Hancock

Dear Mr. Hancock,

Over the past several months our industry has seen large cost increases for all raw material components. We have been able to absorb these costs up to now on behalf of our customers due to the investments we have made over time increasing our productivity efficiencies, increased reliance on automation and a careful control over our costs.

Unfortunately we can no longer absorb these costs. Thus, effective **March 12, 2018**; we will be implementing a price increase on the following product categories:

- Aluminum Siding, Soffit and Accessories 9%
- Trim coil, Gutter coil 9%
- Aluminum Rain Carrying systems 9%
- Metal/Galvanized flashing, trims & fasteners 9%
- Aluminum shutters 9%
- Stainless steel & Galvanized nails 9%

Orders received on or after March 12th, 2018 will be subject to our new pricing. Orders received through March 9th, 2018 with firm specification and shipped through March 16th, 2018 will be fulfilled at the current pricing.

We would like to take this opportunity to express our appreciation for your continuing support and we look forward to servicing your building product requirements in the future.

Sincerely,

Wade O'Reilly
Vice President Retail Sales