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September 24<sup>th</sup>, 2021

## **RE:** Pricing Announcement - Primex HVAC

To our valued customers:

We continue to experience an unprecedented business environment brought on by COVID-19. This has led to further increases in raw material costs, specifically resin and corrugated cardboard, coupled by a continuous surge in freight and logistical costs. These factors directly impact the cost of manufacturing and packaging our products.

As a result, we need to implement a price increase of 11.75% on all Primex HVAC products. In addition to Menzies absorbing a significant portion of the cost increases, we are also providing extended time to place orders at current pricing. Therefore, the price increase of 11.75% is effective on all orders placed as of November 1<sup>st</sup>, 2021.

We truly value your business and appreciate your continued support and understanding. To place orders via email please send to hvac@menzies-metal.com.

Sincerely,

STEVE SCHULZ General Manager MENZIES ROOFING CORPORATION CORPORATION 1-800-665-8840 TERRY BURDETT Director Sales, HVAC Division MENZIES ROOFING

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