



Tuesday, May 1st, 2018

Price Increase Notice

To Whom It May Concern,

Please be aware of the recently announced manufacture increases outlined below as well as a product change bulletin. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Increase Announcements

Grabber:

- Fasteners, Adhesives, Fire Caulk, No Coat September 1st, 2018 2% - 10%

GAF:

- All Ductwork, Iron, and Ventilation Products June 1st, 2018 5% - 8%

CGC:

- Ceiling Grid and Accessories June 1st, 2018 6% - 15%

JM:

- MinWool Sound & Fire and Temp Control July 2nd, 2018 6%
- Product Improvement Notice – Blowing Wool

Resisto:

- All Resisto Products we Inventory July 2nd, 2018 5%

Kaycan:

- Monthly Aluminum Surcharge May 7th, 2018 8%

Fiber Glass Insulation remains in tight supply as demand exceeds capacity throughout North America. We are in constant communication with the manufacturing community and we are committed to working through these challenges with our customers.

It's important to note that the steel manufacturers anticipate upward pressure on price to remain prevalent throughout 2018. Based on the likelihood of additional increases please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales

Servicing the West for over 40yrs...