



Monday October 1, 2018

**Price Increase Notice**

To Whom It May Concern,

Please be aware of the recently announced manufacture increases outlined below. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

**Manufacturer Announcements**

**Rockwool:**

- |                         |                            |    |
|-------------------------|----------------------------|----|
| • AFB                   | Jan 2 <sup>nd</sup> , 2019 | 6% |
| • COMFORTBATT           | Jan 2 <sup>nd</sup> , 2019 | 6% |
| • SAFE 'N' SOUND        | Jan 2 <sup>nd</sup> , 2019 | 6% |
| • COMFORTBOARD 80 & 110 | Jan 2 <sup>nd</sup> , 2019 | 6% |

**Roofboard:**

- |                           |                            |          |
|---------------------------|----------------------------|----------|
| • All Securock Roof Board | Nov 1 <sup>st</sup> , 2018 | \$35/MSF |
|---------------------------|----------------------------|----------|

**Sagiper:**

- |                            |                            |     |
|----------------------------|----------------------------|-----|
| • Sagiwall Accessory Trims | Nov 1 <sup>st</sup> , 2018 | 15% |
| • Sagiwall Panels          | Nov 1 <sup>st</sup> , 2018 | 5%  |

**GH International:**

- |              |                            |       |
|--------------|----------------------------|-------|
| • Black Jack | Nov 1 <sup>st</sup> , 2018 | 5%-9% |
|--------------|----------------------------|-------|

**Tremco:**

- |                                    |                            |       |
|------------------------------------|----------------------------|-------|
| • Acoustical Sealant & 830 Sealant | Nov 1 <sup>st</sup> , 2018 | 4%-7% |
|------------------------------------|----------------------------|-------|

It's important to note manufacturers within our channel anticipate upward pressure on price to remain prevalent throughout 2018 heading into 2019. Based on the likelihood of additional increases, please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.  
Vice President of Sales