



Friday, August 6<sup>th</sup>, 2021

**Price Increase Notice**

To Whom It May Concern,

Please be aware of the recently announced manufacture increases outlined below. For your convenience I have included a copy of the manufacturer announcements (when provided) as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

| <b>Vendor</b>             | <b>Product</b>                                      | <b>Increase Amount</b> | <b>Date of Increase</b>      |
|---------------------------|---|------------------------|------------------------------|
| <b>CGC</b>                | Ceiling Tile & Grid                                 | 10%                    | Sept 1 <sup>st</sup> , 2021  |
|                           | Specialty Ceiling Products                          | 10-20%                 |                              |
| <b>Rockwool</b>           | All Products  | 6-8%                   | Sept 1 <sup>st</sup> , 2021  |
| <b>Owens Corning</b>      | Thermafiber   | 6-8%                   | Sept 1 <sup>st</sup> , 2021  |
| <b>Owens Corning</b>      | Interwrap Rolls                                     | 5\$ per Roll           | Sept 1 <sup>st</sup> , 2021  |
| <b>Eagle Roofing</b>      | All Eagle Concrete Tile Products                    | 8%                     | Sept 1 <sup>st</sup> , 2021  |
| <b>Metal Experts</b>      | Roll Formed Steel, Flat Stock, and Cannonball Parts | 10%                    | Sept 1 <sup>st</sup> , 2021  |
| <b>Simpson Strong Tie</b> | All Products  | 5-35%                  | Sept 16 <sup>th</sup> , 2021 |
| <b>IBP (Steelform)</b>    | All Products  | 15%                    | Oct 1 <sup>st</sup> , 2021   |
| <b>Bailey</b>             | All Products  | 15-20%                 | Oct 1 <sup>st</sup> , 2021   |

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business.

Respectively,

Jason Bowley  
Vice President of Sales