



Menzies Metal Products  
19370 - 60th Ave. Surrey, B.C. V3S 3M2  
Phone: 604-530-0712 Fax: 604-530-8482  
Toll-Free: 1-800-665-8840  
www.menzies-metal.com



May 10, 2021

**RE: Pricing Announcement - Primex HVAC**

To our valued customers:

Over the past several months raw material costs have increased significantly due to rising global demand and supply chain disruptions. Many of these commodities such as resin and corrugated cardboard are used in the manufacturing and packaging of our products.

While we have absorbed much of the cost increases we can no longer cover it all. As a result, effective on orders placed on or after June 1, 2021 we will implement a price increase of 12.5% on all Primex HVAC products.

Since the onset of the pandemic and Menzies' purchase of Primex HVAC, we have remained a trusted source of high quality products. Due to the hard work of our team we have reduced lead times on many items and we're confident wait times for Primex HVAC products will return to historical levels in the near future. Our commitment to high product quality remains absolute.

To ensure sufficient availability, we will monitor new orders leading up to June 1, 2021 and request you place orders in the same volumes and frequencies as you have in the past.

We value your business and appreciate your continued support and understanding. To place orders via email please send to [hvac@menzies-metal.com](mailto:hvac@menzies-metal.com).

Thank you!

Sincerely,

**STEVE SCHULZ**  
General Manager  
MENZIES ROOFING CORPORATION  
1-800-665-8840

**TERRY BURDETT**  
Director Sales, HVAC Division  
MENZIES ROOFING CORPORATION  
1-800-665-8840  
[tburdett@menzies-metal.com](mailto:tburdett@menzies-metal.com)