



Thursday, September 1, 2016

**Price Increase UPDATE**

Dear Valued Partner,

Please note the recently announced manufacture increase on the following ceiling products has been revised from a September 5<sup>th</sup> implementation date to October 1<sup>st</sup>. For your convenience I have included a copy of the manufacturer letter as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

**Ceiling Products:**

- |                      |                                |    |
|----------------------|--------------------------------|----|
| • Mineral Fibre Tile | October 1 <sup>st</sup> , 2016 | 5% |
| • Fiberglass Tile    | October 1 <sup>st</sup> , 2016 | 5% |

Note: It's critical due to cost related increases because of the low CDN dollar and/or the provisionary tariff on paper faced drywall we have ongoing communication with regards to pricing both short and long-term. Ongoing information regarding the drywall tariff will continue to flow as we are updated by the Federal Government.

On behalf of Shoemaker Drywall Supplies I would like to reassure our clients that we are committed to your business and the local landscape. We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs.

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal line extending to the right.

Greg Holunga, C.I.M.  
Vice President of Sales  
Shoemaker Drywall Supplies