



Thursday, March 1st, 2018

Price Increase Notice

To Whom It May Concern,

Please be aware of the recently announced manufacture increases on Steel, Icynene/Lapolla, and Adhesives & Sealants related to Spray Foam. For your convenience I have included a copy of the manufacturer announcements as another point of reference. Upon review feel free to contact your local branch representative and/or myself at your convenience.

Current Announcements

Bailey and Steelform:

- Steel April 2nd, 2018 8%

Icynene/Lapolla:

- Spray Foam April 2nd, 2018 9%

ICP Adhesives & Sealants:

- Spray Foam Adhesives & Sealants April 2nd, 2018 4%

Previously Announced

- Sound Attenuation Fire Blanket March 5th, 2018 6%
- Acoustical Sealant March 5th, 2018 6%
- All Other Tremco Products March 5th, 2018 4%
- All Residential Roofing Products April 2nd, 2018 4% - 6%
- All Aluminum and Galvanized Metals April 2nd, 2018 9%
- Synthetic Underlayment's March 5th, 2018 \$2/roll - \$3/roll

Fiber Glass Insulation remains in tight supply as demand exceeds capacity throughout North America. We are in constant communication with the manufacturing community and we are committed to working through these challenges with our customers.

It's important to note that the steel manufacturers anticipate upward pressure on price to remain prevalent throughout 2018. Based on the likelihood of additional increases please continue to communicate with our offices regularly for updates and forecasted pricing. We are here to help!

We will continue to monitor and communicate with our manufacturing partners as we move forward and update you on further changes related to costs. On behalf of SDS we greatly appreciate your business!

Respectively,

A handwritten signature in blue ink, appearing to read 'Greg Holunga', with a long horizontal flourish extending to the right.

Greg Holunga, C.I.M.
Vice President of Sales

Servicing the West for over 40yrs...