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March 26, 2021

To STI's Valued Partners,

Numerous recent events including but not limited to, raw material shortages, extreme weather conditions, shipping and transportation issues, Covid-19 personnel issues, and labor shortages, have resulted in the need for an immediate price surcharge. We are ourselves subject to these surcharges/increases and are forced to pass along those of them that we cannot offset.

STI will increase the prices of all products by 6%. This will begin on all orders starting 4/15/2021.

We remain committed to all our customers and will work to eliminate this increase as our suppliers eliminate the ones we are charged.

These are difficult circumstances affecting the entire building material industry. STI appreciates your loyalty, business, and cooperation.

Best Regards,

A handwritten signature in cursive script that reads 'Jeff Wexler'.

Jeff Wexler  
Vice President of Sales