



210 Evans Way
Somerville, NJ 08876, USA
T: +1 908.526.8000
www.stifirestop.com

DATE: September 21, 2020
TO: All STI Customers
FROM: Jeffrey Wexler, Vice President, North American Sales
RE: Price Adjustment—Effective January 1, 2021

PLEASE DISTRIBUTE THIS NOTICE TO THE PERSON IN YOUR ORGANIZATION WHO IS IN CHARGE OF PRICING.

Please be advised that we are planning effective January 1, 2021 a price increase for most of the STI product line that will not exceed 3.5% based on increases on raw materials, transportation, and general operating costs.

Updated electronic price files will be sent on or about November 1, 2020. If you have not received your price file by then, contact us at pricing@stifirestop.com.

We will continue our efforts to minimize the impact of rising costs for our valued customers going forward. Since 1990 STI has provided industry leading products that our customers rely upon. As always, we highly value our relationships and look forward to working together in the future. Thank you for your continued support!

A handwritten signature in black ink that reads 'Jeffrey Wexler'.

Jeffrey Wexler, Vice President - North American Sales