



May 2ND, 2016

To: Our Valued Customers

Re: Price Increase August 1st, 2016

Please be advised that due to the ongoing rise in raw material costs, we will be increasing our selling prices 10% effective August 1, 2016.

Raw material costs have risen 37% since December 2015 and we have just recently been notified to expect further increases May through July.

There are many forces driving these increases including implemented duties against offshore steel, the weakened Canadian Dollar and the steel mills desire to take advantage of the current market shortages.

We will endeavor to keep you informed as best we can with regards to future pricing.

As always, we thank you very much for your support and ask you to please contact us any time for any specific requirements.

Yours Truly,

Reid Sanders

Vice President General Product Lines