



November 5, 2018

To Our Value Customers:

As most of you are aware the CBSA (Canada Border Services) has completed its investigation of steel dumping following a complaint filed by Arcelor Mittal Dofasco and has implemented duties, tariffs and quotas on imported steel.

In lite of these recently imposed duties and tariffs, and continued pressure on raw material costs, please be advised that Effective January 2, 2019 all products will be increasing by 10%.

We will continue to monitor the situation and keep you advised as changes occur. If you have any questions or concerns, please feel free to contact the writer directly.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dean Williams', with a long horizontal flourish extending to the right.

Dean Williams
V.P. Operations,
The Steelform Group