



October 17, 2016

To: Our Valued Customers

Re: Price Increase January 1, 2017

Please be advised that due to the overall impact of the rise in raw material costs throughout 2016 we will be increasing our selling prices *8% effective January 1, 2017*.

There are many forces driving the high cost of steel. These include, implemented duties against offshore materials, the weakened Canadian Dollar and the steel mills desire to maintain tight supply.

We will endeavor to keep you informed as best we can with regards to future pricing.

As always, we thank you very much for your support and ask you to please contact us any time for any specific requirements.

Yours Truly,

Reid Sanders

Vice President Sales and Marketing