



June 30, 2017

To: Our Valued Customers

Re: Price Increase September 1, 2017

Please be advised that due to the overall impact of the rise in raw material costs, we will be increasing our selling prices *8% effective September 1<sup>st</sup>, 2017.*

There are many forces driving the high cost of steel. These include, implemented duties against offshore materials, the uncertainty surrounding the US Government Section 232 action and the steel mills desire to maintain tight supply.

We will endeavor to keep you informed as best we can with regards to future pricing.

As always, we thank you very much for your support and ask you to please do not hesitate to contact us regarding any specific requirements you may have.

Yours Truly,

Reid Sanders

Vice President Sales and Marketing