

Dennis Convery

Vice President, Sales, NA

dconvery@tremcoinc.com

WSB TITAN INC. **

ATTN: GEORGE MULLER & BOB HANCOCK

50 ROYAL GROUP CRESCENT UNIT #2

VAUGHAN ON L4H 1X9

CANADA

September 12, 2018

Dear Tremco Customer

Subject: Price Increase

Due to continued inflationary pressure with key raw materials of our finished goods we will be implementing a price increase effective November 1, 2018. Following are the increases:

Tremsil 200 and Proglaze: 10%

PUMA product line: 8%

Acoustical Sealant: 7%

All Tremco products, including Extruded Rubber Products that are listed on our standard price pages: 4%

Orders placed prior to November 1, 2018 and shipped within the standard lead time will be invoiced at the old price. We will also be sending you along with your price pages updated Policies and Procedures please ensure you review this at time of receipt.

As in the past, please refer to the attached security code letter and proceed to the secured web site to make your selection for the manner in which you receive your price pages. Your price pages will be sent to you based upon your selection as soon as they are published. By selecting either a .pdf version or a spread sheet version you will receive your price pages much more quickly. Any printed materials will delay receipt. You will need to make your web site selection no later than Sept 19, 2018.

Price lists, are in the process of being updated, and will be forwarded as soon as possible. Should you have any questions, please feel free to contact your local sales representative or our pricing specialist Liz White ewhite@tremco.ca.

We remain committed to providing you with the high level of quality service you are accustomed to receiving from Tremco. We value and appreciate your business and thank you for your continued support.

Best regards,

Dennis Convery
Vice President, Sales